

Automotive Product Warranty Program Dealer Agreement

THIS AGREEMENT, (Agreement), is made and entered into on this_____ day of _____ 201___, by and between Charter Warranty Services, Inc, (Administrator) Lock Box 2425, Farmington Hills, MI 48333-2425 and

herein referred to as Dealer (Dealer);

WHEREAS, ADMINISTRATOR is engaged in the business of providing administrative and claims handling services and is Administrator of the authorized Insured Automotive Product Warranty Program for engines and transmissions known as Autosave (Program).

WHEREAS, Dealer desires to market the Program to customers ("Purchasers") in their business to be administered by Administrator and underwritten by Insurer (as defined below). Dealer agrees to abide by Section 3 Responsibilities of Dealers set forth herein for the Program.

NOW, THEREFORE, and in consideration of the mutual promises and covenants contained herein, the parties do hereby acknowledge and agree as follows:

- **1. TERM**. The term of this Agreement shall commence on the date hereof and continue until cancelled as provided herein. Administrator may terminate this Agreement by written notice of termination to the Dealer. This Agreement shall be terminated upon provision of such notice.
- **2. RESPONSIBILITIES OF ADMINISTRATOR**. Administrator shall administer the Program and adjudicate claims, which shall include performing its obligations under the Administration Agreement with Insurer. Administrator shall be responsible for the following tasks in the conduct of the Program.
- A. INSURANCE. Administrator shall maintain an Insurance policy from a carrier with a B or above rating according to A.M. Best (Insurer). Dealer may obtain an accord form or proof of Insurance (declarations page) from Administrator provided such request is in writing and sent to Administrator's designated Lock Box address.
- **B. ENROLLMENT.** Administrator shall process eligible Program Purchaser registration forms received from Dealer and distribute the Autosave product to all eligible Purchasers within 30 days of receipt of full Dealer remittance and customer registration form as stated in Section 4 (Program Remittance). Concealment of a material fact does not alleviate cancellation from Administrator at a later date.
- <u>C. COMMUNICATIONS.</u> Administrator shall maintain a claims call center for all inbound and outbound service calls in connection with the Program, Monday through Friday, 9:00 a.m. to 5:30 p.m. EST, excluding holidays, 800-684-1175. Faxes can be received in such claims center at 800-785-3607. Administrator's answering service will answer all calls when Administrator is unavailable and forward as necessary.
- <u>D. CLAIMS.</u> "Claims" shall include the request by the Dealer's customer for repair of a covered item, the actual authorized repair or replacement service(s) performed on the covered item, and payment of invoices from the servicers provided to Administrator for authorized repair/replacement services under the Program. Administrator must determine (A) the nature of the customer's initial inquiry, and (B) whether that inquiry is eligible to become a claim under the Program(s) terms and conditions. Administrator shall make all reasonable efforts to utilize a preferred service provider. Administrator shall request and review all required maintenance documentation in determining whether a claim is eligible under the Program. If all maintenance documentation is in order as outlined in the customer contract, and all other Program requirements have been satisfied, Administrator will pay approved Claims received under the Program, at Administrators national hourly rate and parts determination payment plan (new, used or LKQ). Documentation that is fraudulent from anyone associated in the claims process is cause for contract termination with no refund to Dealer, leinholder or Purchaser.
- **F. REPAIRS**. Dealer acknowledges that Administrator assumes no obligation for the workmanship, quality of repairs, or replacement of parts, nor for any bodily injury or property damage caused directly or indirectly by mechanical failure or malfunction, or any other cause of a vehicle failure or any part thereof related in any way to a vehicle repaired under the Program. Repairs completed by any service or repair facility will be warranted by that facility for fit and finish, wear, durability and all industry standard workmanship quality. Any service or repair related issues are the repair facility's responsibility. Customer is responsible for normal maintenance or other part repairs not covered under the Program.
- **3. RESPONSIBILITIES OF DEALER**. Dealer shall be generally responsible for costs and marketing the Program at its business or Internet portal and at its sole expense. Dealer also agrees as follows:
- **A.** Dealer shall offer the Program to its new and used vehicle retail Purchasers on all eligible mechanically sound vehicles throughout the term of this Agreement.
- **B.** Dealer shall comply with all Program requirements of Administrator at all times and shall complete all required forms supplied by Administrator. Such requirements will determine which vehicles are eligible for the Program. Dealer additionally agrees, should a customer registration form be returned by Administrator to Dealer, to either correct the error which caused the decline and/or resubmit the customer registration form to Administrator once Program purchaser has resigned that customer registration form. If customer registration form is non-eligible in accordance with Administrator's requirements, Administrator and Dealer agree to refund to customer any monies tendered with respect to such customer registration form. Furthermore, Dealer will refund to leinholder the Dealer's proportionate retail share from the difference of the wholesale remittance cost as indicated in Section 4 (Program Remittance), on a pro-rata basis, in the event of a cancellation of the Program at the Leinholder's request due to a verified total loss or repossession of the vehicle covered under the Program. In the Program was not financed through any type of financial Institution and falls within the refund

guidelines, selling Dealer agrees to refund to the Purchaser their proportionate refund share of their commission. The refund for said Program will be the same pro-rata percentage share of the Program as calculated by Administrator

- **C.** Dealer agrees that "eligible vehicles" includes only those vehicles that qualify per Administrator's guidelines and which are otherwise in good operating mechanical condition at time of sale with no mechanical defects and/or title defects. Any misrepresentation or concealment of a material fact by Dealer for the purpose of securing participation in or sale of the Program shall negate Administrator's responsibility for that Program. Dealer agrees that Administrator will not refund any funds to dealer, leinholder or customer under these circumstances. Commercial use vehicles are not eligible for the Program.
- **4. PROGRAM REMITTANCE**. Dealer shall remit \$_____ US Dollars to the Administrator's lock box as per by the Insurer before the tenth of every month for the previous month's business at the Reseller Cost as specified on the above Program remittance rate for each eligible Purchaser that purchases the Program, including all applicable surcharges. Administrator will collect prospective customer data as supplied by Dealer and process as necessary as directed by Insurer. Reporting by selling Dealer to Administrator of all sold Program remittances shall be on a monthly basis no later than the tenth of the following month. Dealer shall also remit at that time to Administrator the cost and applicable surcharge(s) for 4WD (\$95.00) or luxury vehicles (\$100.00) in full as provided under this Agreement for Program. Missing surcharges will be billed to dealer upon discovery of such and Program will not be accepted until such surcharges have been remitted.
- **5. FEES AND TERMS OF THE PROGRAM**. Dealer agrees that Administrator's limit of liability for any eligible vehicle covered under the Program shall be Five Thousand \$5,000.00 Dollars, Three Thousand \$3,000.00 Dollars per engine and Two Thousand \$2,000.00 Dollars per transmission (aggregate). Vehicles under the Program that have paid four wheel drive surcharges shall also have a One Thousand Five Hundred (\$1,500.00) Dollars (aggregate) for the Transfer Case only, when the applicable surcharge(s) have been remitted. The Administrator and Dealer acknowledge that the fee for the Program has no suggested retail pricing. The fee that applies at the Dealer level is the Dealer's wholesale cost; any profit thereafter would be the result of the Dealer profit margin. The Dealer may not change the wholesale remittance or surcharge rates payable to Administrator. Dealer is responsible for any and all taxes or documentation stamps, etc.
- **6. INDEMINITY.** Dealer agrees to hold harmless, indemnify and defend Administrator and/or Representative against all claims, liability, damage, costs, expenses or attorney fees caused by any act or omission written/oral or otherwise of Dealer and/or Dealer's agents, employees or representatives related to any Warranty or vehicle that does not meet the requirements of the Program, or a customer registration form that is not reported to Administrator as per this entire Agreement, or any act which are the result of any negligent, fraudulent or intentional act or failure of Dealer or Dealer's agents, employees or representatives, including but not limited to failure to follow Administrator's eligibility, underwriting and procedural guidelines.
- **7. DEALER REMITTANCE COST.** Dealer's remittance obligation under this Agreement shall be to remit to Administrator the Cost and applicable surcharge(s) 4WD or Luxury in full as provided in Section 4 of this Agreement. Dealer shall otherwise be liable for any other costs in performing its responsibilities specified in Section(s) 3 and 7 of this Agreement.
- **8. GOVERNING LAW AND FORUM SELECTION**. This Agreement shall be governed in all respects, including validity, interpretation and effect, by the laws of the State of Michigan, without regard to the principles of conflicts of law thereof. Dealer agrees and acknowledges that any action arising under this Agreement shall be brought in the State of Michigan.
- **9. NO PARTNERSHIP OR JOINT VENTURE**. Administrator and Dealer hereby acknowledge that this Agreement is not intended to and does not create any partnership, joint venture, or other entity among the parties and that Dealer is an independent contractor.
- 10. MODIFICATIONS, WAIVER, CONSTRUCTION ASSIGNABILITY. No modifications of this Agreement shall be binding unless executed in writing by the parties hereto. No waiver of any provision of this Agreement shall be deemed or shall constitute a waiver of any other provision hereof (whether or not similar), nor shall such waiver constitute a continuing waiver. Legal counsel, in the review hereof, has represented each party in review and revision of this Agreement and each party agrees that any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not apply in the interpretation of this Agreement. This Agreement is assignable only by Administrator. Dealer shall not have any right of assignment of this Agreement. However, corporate name changes for Administrator or Dealer shall not be considered an assignment provided prior written approval is obtained by Dealer from Administrator.
- **11. ENTIRE AGREEMENT**. This Agreement constitutes the entire agreement between the parties hereto pertaining to the subject matter hereof and supersedes all prior agreements and understandings of the parties, whether oral or written.

IN WITNESS WHEREOF, the parties have executed this Agreement as the date first above written.

DEALER:			
ADDRESS:			
CITY:		STATE:_	ZIP:
PHONE:	FAX:	E-MAIL	
NAME AND TITLE:			DATE:
print name an	d title		
DEALER SIGNATURE:			
BY:			
Witnessing Agent Name			Agent #
ADMINISTRATOR ACCEPTA	NCE: CHARTER WARRAN	NTY SERVICES, INC	
)ate:			